INTRODUCTION

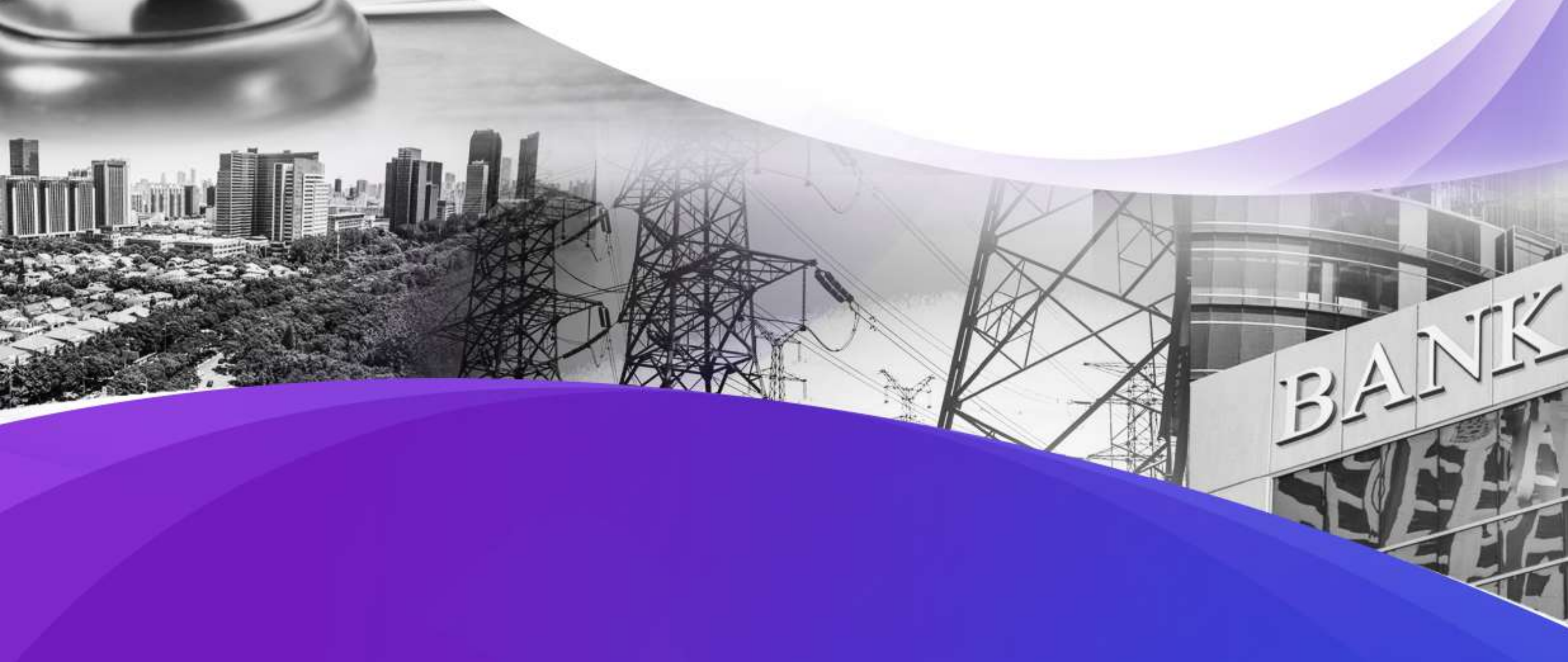
LEGAL MANAGEMENT SERIES IN HO CHI MINH CITY 2025

LEGAL MANAGEMENT
SERIES 2025
IN HO CHI MINH CITY

FORGING NEW DIRECTIONS IN LEGAL RISK MANAGEMENT

In light of the issuance and enactment of numerous new policies and legal regulations, the business community is currently facing vast opportunities alongside significant challenges. With the aim of updating the latest developments and facilitating discussion on the market and legal framework - thereby, proposing recommendations to support enterprises in adapting to this evolving landscape, the **Legal Management Series in Ho Chi Minh City 2025 (LMS 2025)**, will continue to be held on annual basis, under the central theme "**Forging new directions in legal risk management**".

Based on the collaboration between the Vietnam International Arbitration Centre (VIAC) and the Ho Chi Minh City Investment and Trade Promotion Centre (ITPC), LMS 2025 will be further improved in format, allowing businesses to access and absorb information in greater depth, from broad perspectives to specific issues and from regulations to practical application. In terms of content, LMS 2025 will focus on noticeable emerging issues, with an emphasis on identifying and managing risks and dispute resolution across three key sectors **Finance - Banking, Energy** and **Real Estate.**



ORGANIZERS

HO CHI MINH CITY INVESTMENT & TRADE PROMOTION CENTRE

The Ho Chi Minh City Investment and Trade Promotion Centre (ITPC) was established based on the reorganization of the Ho Chi Minh City Center for Foreign Trade and Investment Development under Decision No. 104/001/QĐ-UB of the Ho Chi Minh City People's Committee.

ITPC is a public service unit with partial financial autonomy, operating under the mechanism of revenue-expenditure offset. It receives partial funding from the state budget according to the approved plan, and has legal personality, its own seal, and the right to open accounts at the State Treasury and commercial banks in accordance with the law.

ITPC is structured into professional departments such as the Trade Promotion Department, Investment Promotion Department, Information Department, and Training Department... In addition to these departments, ITPC also oversees affiliated units such as the Ho Chi Minh City Trade and Investment Promotion Bulletin, the Export Showroom, and the Business Dialogue System (both in-person and online)...

VIETNAM INTERNATIONAL ARBITRATION CENTRE

Vietnam International Arbitration Center (VIAC) was established under Decision No. 204/TTg dated 22 April 1993 of the Prime Minister of the Socialist Republic of Vietnam on basis of the merger of the Foreign Trade Arbitration Council (established in 1963) and the Maritime Arbitration Council (established in 1964). Arbitral Awards rendered by Arbitral Tribunals at VIAC are final and enforceable within Vietnam and in over 170 countries and territories that are State members of the United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Awards (The New York Convention 1958).

As the leading Vietnamese arbitration & mediation institution with international credibility and, VIAC has administered thousands of domestic and international disputes in various fields of commerce, such as sale of goods, logistics, insurance, construction, finance and banking, joint venture projects, energy, infrastructure, etc. with involvement of businesses coming from almost all provinces in Vietnam. Throughout three decades of its operation, VIAC has been spreading its wing as a reputable international mediation and arbitration institution in Vietnam, gaining trust and becoming the destination for both domestic and international business communities.

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DENTONS LUAT VIET

Dentons Luat Viet, a member of Dentons – the world's largest law firm with more than 12,500 lawyers across over 160 offices in 80+ countries – proudly provides legal services to clients by leveraging global strength combined with deep local market insight. Established in the late 1990s, Dentons Luat Viet has affirmed its solid position as one of the leading commercial law firms in Vietnam.

With a team of nearly 60 lawyers and legal professionals in Hanoi and Ho Chi Minh City, Dentons Luat Viet delivers comprehensive legal and business solutions across various areas such as Finance & Banking, Corporate & Commercial, Mergers & Acquisitions, Real Estate & Construction, Intellectual Property & Technology, Tax & Customs, Competition & Antitrust, WTO, and more. The firm serves a diverse range of domestic and international clients through Dentons' extensive global network of offices.

VIETNAM INTERNATIONAL LAW FIRM (VILAF)

From a small group of lawyers who previously worked with Clifford Chance in 1993, VILAF has grown into an independent law firm with 95 lawyers, including 16 partners, and is now one of the largest English-speaking corporate law practices in Vietnam. Many of VILAF's lawyers have been recognized as leading, nominated, or award-winning lawyers in Vietnam by IFLR1000, Legal 500, Chambers, AsiaLaw, ALB, Benchmark Litigation, and In-House Community.

With extensive international experience and deep understanding of Vietnam's political culture and legal developments, VILAF's lawyers are regarded as one of the best advisory teams for clients on Vietnamese law. VILAF's approach focuses on risk assessment and solution orientation, going straight to the essence of the matter to deliver clear and insightful answers to clients.

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TWL LAW GROUP

TWL Law Group is a professional law firm operating primarily in Southeast Asia, with locally licensed lawyers trained to international standards. The firm has a strong regional presence with offices in Thailand, Myanmar, Laos, Taiwan, and the Philippines, along with affiliated offices in Singapore, Indonesia, Cambodia, Vietnam, and Malaysia.

TWL Law Group's lawyers are seasoned legal experts providing services across a wide range of areas, including Foreign Direct Investment, Trade & International Commerce, Mergers & Acquisitions, Insolvency & Restructuring, Intellectual Property, Construction & Real Estate, and more. Their skills, sharpened and refined through working at top-tier international law firms, enable TWL Law Group to deliver outstanding legal services that help clients mitigate legal challenges while seizing the tremendous opportunities this dynamic region offers.

NISHIMURA & ASAHI

Nishimura & Asahi is one of Japan's leading full-service law firms and is ranked among the country's "Big Four." With a network of over 20 offices domestically and internationally, Nishimura & Asahi is committed to providing seamless, borderless, one-stop legal services from Japan to the world.

With deep expertise and extensive experience, Nishimura & Asahi's lawyers handle a wide variety of complex matters and sectors in Vietnam, including Mergers & Acquisitions, Insolvency & Restructuring, Market Entry, Corporate Finance, Project Finance, Infrastructure, Oil & Gas, Real Estate, Environmental Issues, Crisis Management, and Dispute Resolution. Nishimura & Asahi proudly embraces a shared philosophy: an unwavering commitment to excellence.

EVENTS PROGRAM

LEGAL MANAGEMENT SERIES IN HO CHI MINH CITY 2025

Including **09 events**

In the form of **Seminars** - **Training Workshops** - **Talkshows**

FINANCE BANKING > 14TH - 15TH AUGUST, 2025	▪ The reality of corporate capital mobilization: Opportunities, challenges and recent change. ▪ Capital mobilization through securities markets: Situation and key challenges amid evolving market and regulatory environments. ▪ Capital mobilization from funds, institutions, and individual investors: Current situation, risks and common disputes.
ENERGY > 21ST - 22ND AUGUST, 2025	▪ Overview of the energy value chain and current business conditions in the sector. ▪ Criteria for evaluating energy enterprises and identifying suitable investment and business models. ▪ Cooperation models for investment, project execution, and plant operations: Forms of cooperation and key legal issues in practice. ▪ Joint venture trends in the energy sector: International perspectives and Vietnamese practice. ▪ Risks and benefits allocation; major considerations in drafting energy cooperation agreements.
REAL ESTATE > 28TH - 29TH AUGUST, 2025	▪ Development scenarios of the real estate sector amidst the transition to mega-cities through provincial mergers. ▪ Key considerations and suitable real estate investment and business models. ▪ Legal developments, practical implementation, and disputes in existing real estate activities. ▪ Application of new legal provisions: Emerging challenges and strategic recommendations for businesses engaging in future real estate projects.

LOOKING BACK ON
| LEGAL MANAGEMENT SERIES 2023

LEGAL MANAGEMENT
SERIES 2023

TAKE A PROACTIVE APPROACH TO RISK MANAGEMENT

In 2023, the Legal Management Series (LMS) was launched for the first time, featuring 13 events of various scales in the form of conferences, seminars, training courses, and online panel discussions. The series garnered significant interest and participation from both businesses and lawyers.

Under the theme **"Take a proactive approach to risk management",** LMS 2023 focused on exploring and discussing legal issues in three key sectors: Construction, Investment, and Real Estate. The events provided guidance and advice to help businesses proactively assess, and respond to legal risks arising in their operations. Through collaboration with nearly 20 partners, including government agencies, business support organizations, industry associations, law firms, and bar associations across various provinces, LMS 2023 successfully delivered a multi-dimensional perspective on legal challenges in business activities. The series also provided actionable recommendations and practical legal tools to help enterprises control, manage, and mitigate risks effectively.













LOOKING BACK ON
| LEGAL MANAGEMENT SERIES 2024

LEGAL MANAGEMENT
SERIES 2024

LEGAL COMPLIANCE FOR ADAPTING TO THE MODERN & GREEN ECONOMY

In 2024, amiding the major shifts in the legal landscape while businesses have also begun to shift their focus and explore new industries, the Legal Management Series 2024 (LMS 2024) continued to be implemented with the goal of providing legal updates, regulatory guidance, risk alerts and strategic recommendations for enterprises engaging in business operations and investment across emerging sectors.

Under the theme **"Legal compliance for adapting to the modern and green economy",** LMS 2024 featured 09 events that delved into, discussed and analyzed key market and legal developments, as well as challenges arising throughout business and investment activities. Special attention was given to legal risks and dispute resolution in three key sectors: Real Estate, Import-Export, and Energy. Through in-depth discussions with nearly 50 experts, along with insights shared by government agencies, support organizations, and business representatives from various provinces and cities, LMS 2024 delivered a comprehensive picture of Vietnam's evolving business environment. The series provided valuable insights on legal frameworks and risks, enabling enterprises to respond promptly to changes and proactively develop effective strategies for legal risk management.